

## AdusumilliGopalakrishnaiah& Sugarcane Growers Siddharatha Degree College of Arts and Science Autonomous College :: Aided College of Govt. of AP

NAAC 'A' Grade College Vuyyuru, Krishna (Dt).,Andhra Pradesh-521165

## CERTIFICATE COURSE

TITLE: FUNDAMENTALS OF PUBLIC RELATION

CC CODE: PR-001

On 20-01-2020 to 05-03-2020

**Duration of the Course: 30DAYS** 

Organized By

Department of Telugu



Vuyyuru-521165, Krishna District, Andhra Pradesh
(Managed by: Siddhartha Academy of General & Technical Education, Vijayawada-10)
An Autonomous College in the Jurisdiction of Krishna University

Accredited by NAAC with "A" Grade



#### **DEPARTMENT OF TELUGU**

# Certificate Course Title: Fundamentals of Public Relations

2019-20

Name of the Lecturer : smt. M.L.S Kumari

Class : II B.A/ B.Com/B.Sc

Duration of the Course : 30 Days (20-01-2020 to 05-03-2020)

CC Code : PR-001

# A.G. & S.G. Siddhartha Degree College of Arts & Science Vuyyuru-521165, Krishna District, Andhra Pradesh

## lifacoti Course

## **Title: Fundamentals of Public Relations**

Date

From: 20-01-2020 to: 05-03-2020

Date	Content	Module No.
		Module No.
20-01-20	DEFINITIONS OF PUBLIC RELATIONS, ORIGIN	
70	OF PUBLIC RELATIONS, NEED FOR PUBLIC	l t
29.01-20	RELATIONS, FUNCTIONS OF PUBLIC	•
0101	RELATIONS	
30-01-20	ELEMENTS OF PUBLIC RELATIONS, THE	
30 -01 00	COMPONENTS AND TOOLS OF PUBLIC	
10	RELATIONS, SOME POSSIBILITIES THAT	**
	WOULD CALL FOR PUBLIC	II
8-02-20	RELATIONS, PUBLIC RELATIONS IN	
	GOVERNMENT	
19-02-20	COMPONENT, PUBLIC RELATIONS OBJECTIVE,	
10 70	PUBLIC RELATIONS STRATEGY, PUBLIC	III
25-02-20	RELATIONS PROCESS,	
26-02-20	INTRODUCTION, IMAGE BUILDING EXERCISES,	
To	EFFECTIVENESS SURVEYS, COMMUNICATION	IV
5-03-20	PROGRAMME	- 10

#### **DEFINITIONS OF PUBLIC RELATIONS**

"Public Relations is the deliberate, planned and sustained effort to establish and maintain mutual understanding between on organization and its publics."

#### - Institute of Public Relations, USA

"Public relations is the attempt by information persuasion and adjustment to engineer public support for an activity, cause, movement or institution."

#### Edward L. Bernays

"Public Relations is a combination of philosophy, sociology, economics, language, psychology, journalism, communication and other knowledges into a system of human understanding."

- Herbert M. Baus

"Merely human decency which flows from a good heart."

#### Charles Plackard

"Good performance, publicity appreciated because adequately communicated."

#### Fortune (Magazine)

"Public Relations is Dale Carnegie - winning friends and influencing people - writ large."

#### - Robert Heibroner

"Everything involved in achieving a favourable opinion."

#### - George F. Meredith

Former President of the American Pubic Relation Association

"The Management function which gives the same organized and careful attention to the asset of goodwill as is given to any other major asset of business."

- John W. Hill

"Public Relations is distinctive management function which helps establish and maintain mutual lines of communication, understanding, acceptance and cooperation between an organization and its publics; involves the management of problems or issues; helps management to keep informed on and responsive to public opinion; defines and emphasizes the responsibility of management to serve the public interest; helps management keep abreast of and effectively utilize change, serving as an early warning system to help anticipate trends; and uses research and sound and ethical communication as its principal tools."

Rex F. Harlow

#### Courtesy:

- 1. Applied Public Relations p. 15 & 16
- 2. Rex F. Harlow, "Building a Public Relations Definition," "Public Relations Review, 2 (winter 1976) p. 36

#### **ORIGIN OF PUBLIC RELATIONS**

Thomas Jefferson (1807) used the phrase "Public relations" in the place of "State of thought" while writing his seventh address to the US Congress. In India, Great Indian Peninsular Railway Company Limited (GIP Railways) carried on publicity in Public Relations campaign in England for promote tourism to India through mass media and pamphlets. During the time of First World War a central publicity board was set up at Bombay (now Mumbai) for disseminating war news to the public and press. After Second World War the Public Relations activity gained importance both privates as well as Government started Public Relations campaigns.

#### NEED FOR PUBLIC RELATIONS

Investing on Public relations will help the organisation to achieve its objective effectively and smoothly. Public Relations is not creating good image for a bad team.

Since false image cannot be sustained for a long time. Though the organisation product or services are good it need an effective Public Relations campaign for attracting, motivating the public to the product or service or towards the purpose of the programme. It is not only encourage the involvement from the public and also resulting in better image.

An effective Public Relations can create and build up the image of an individual or an organisation or a nation. At the time of adverse publicity or when the organisation is under crisis an effective Public Relations can remove the "misunderstanding" and can create mutual understanding between the organisation and the public.

#### **FUNCTIONS OF PUBLIC RELATIONS**

- Public Relations is establishing the relationship among the two groups (organisation and public).
- Art or Science of developing reciprocal understanding and goodwill.
- It analyses the public perception & attitude, identifies the organisation policy with public interest and then executes the programmes for communication with the public.

#### **ELEMENTS OF PUBLIC RELATIONS**

- A planned effort or management function.
- The relationship between an organisation and its publics
- Evaluation of public attitudes and opinions.
- An organisation's policies, procedures and actions as they relate to said organisation's publics.
- Steps taken to ensure that said policies, procedures and actions are in the public interest and socially responsible.

- Execution of an action and or communication programme.
- Development of rapport, goodwill, understanding and acceptance as the chief end result sought by public relations activities.

Courtesy: Raymond Simon, Public relations: concepts and practices, 2<sup>nd</sup> ed. (Columbus, O.Grid, 1980), pp 9, 11.

#### THE COMPONENTS AND TOOLS OF PUBLIC RELATIONS

#### "Public"

A group of similar individuals; an assortment of persons having the same interests, problems, circumstances, goals; it is from such persons that opinion emanates.

Public is a varied creature; it comes in many forms and sizes. Public has a multitude of wants and desires; it has its likes and dislikes, some times, strong likes and strong dislikes.

Employers make for a public and employees another public; the government is a public and citizens constitute another public, and so on, each of these groups is a public of the sort, tries to attract a different audience with its own tools and techniques.

#### "Relations"

Human wants to create the need to establish relations with one another. The representative wants of the individuals will profoundly affect their relationship. To understand any relationship, therefore, one must understand the wants of those involved.

'Relationships are of all possible types. We have relationship by ran-superior to inferior, inferior to superior, and equal to equal. We have relationship by sentiment-benevolent, Friendly, suspicious, jealous, hostile.

A relationship may be active, or it may be passive it may be good or it may be bad, or it may be neutral. At any rate, the relationship is there to be accepted, ignored or altered, as desired.

#### Propaganda:

Propaganda is the manipulation of symbols to transmit accepted attitudes and skills. It describes political application of publicity and advertising, also on a large scale, to the end of selling an idea cause or candidate or all three.

#### **Campaigns**:

These consist of concerted, single-purpose publicity programme, usually on a more or less elaborate scale, employing coordinated publicity through a variety of media, aimed, at a number of targets, but focussed on specific objectives. A campaign objective may be the election of a candidate, the promotion of political cause or issue, the reaching of a sales goal, or the raising of a quota of funds.

#### **Lobbying**:

It entails the exertion of influence, smooth and measured pressure on other, exercise of persuasion cum-pressure. In essence, it means a group putting its points of view forward in an attempt to win the other groups support.

# SOME POSSIBILITIES THAT WOULD CALL FOR PUBLIC RELATIONS

#### **Promotional Opportunity:**

To inform the new service / policy which call for Public Relations to make wider publicity.

#### **Competitive:**

To over come the resistance (pre-set mind condition).

#### **Controversy:**

To eliminate the contradictory conditions in between the organisation and the public.

#### Adverse publicity:

To inform the truth or correct issues and thereby removing the misunderstanding.

#### **Catastrophe:**

Announcement of any unfavourable issues.

#### **Crisis:**

Whenever threats arises.

#### PUBLIC RELATIONS IN GOVERNMENT

#### **Public relations role in government:**

The Government public relations contributes to:

- 1. Implementation of public policy.
- 2. Assisting the news media in coverage of government activities.
- 3. Reporting the citizenry on agency activities.
- 4. Increasing the internal cohesion of the agency.
- 5. Increasing the agency's sensitive to its public's.
- 6. Mobilisation of support for the agency itself.

#### **Public Relations for Government (objectives and organizations)**

#### National Objectives:

The basic function of the government Public Relations department / agencies is to provide information, education/instruction to the citizens. The effort should also motivate the people directly or indirectly, to discharge these functions in a meaningful

and purposeful manner, it is necessary that the Public Relations Department / wing should be clear about the broad objectives which guide their work.

The national objective should be non-political, non-controversial, and on which there should be a national consensus. The objectives should further the interests and the well being of the public as a whole and promote the many sided development of the country. The objectives should be long term ones and need not necessarily change with political vagaries.

#### **COMPONENT**

- Public Relations Objective
- Communication programme
- Content / message development
- Media Co-ordination
- Impact / Result monitoring

#### PUBLIC RELATIONS OBJECTIVE

For developing a sound Public Relations programme, a clear well-defined Public Relations objective needs to be established. These objectives should be very specific and measurable.

Example:

#### PUBLIC RELATIONS STRATEGY

For effective implementation of the Public Relations objective a Public Relations strategy is to be evolved. The process of strategy starts with planning which consist of:

- a. Determining Key results area
- b. Define roles
- c. Selecting and setting objectives
- d. Preparing action plans relating to programming, scheduling, budgeting, fixing accountability and establishing rules and procedures.

Rice and Paisley suggest the guidelines for planning a successful campaign.

- i. Assessment of the needs, goals and capabilities of target audiences.
- ii. Systematic campaign planning and production
- iii. Continuous evaluation

- iv. Complementary roles of mass media and interpersonal communication
- v. Selection of appropriate media for target audiences.

#### PUBLIC RELATIONS PROCESS

The definition of Public Relations as relations with the general public through publicity, those functions of a corporation, organisation, branch of military service, etc., concerned with informing the public of its activities, policies, etc., attempting to create favourable public opinions.

Public Relations is the planned effort to influence opinion through good character and responsible performance, based upon mutually satisfactory two-way communications.

- 1) **Research-listening:** This involves probing the opinions, attitudes and reactions of those concerned with the acts and policies of an organisation, then evaluating the inflow. This task also requires determining facts regarding the organisation: "what's our problem?"
- 2) Planning-decision making: This involves bringing these attitudes, opinions, ideas and reactions to bear on the policies and programmes of the organisation. It will enable the organisation to chart a course in the interests of all concerned: "Here's what we can do."
- 3) **Communication-action:** This involves explaining and dramatizing the chosen course to all those who may be affected and whose support is essential: "Here's what we did and why."
- 4) **Evaluation:** This involves evaluating the results of the programme and the effectiveness of techniques used: "How did we do?"

The first phase of Public Relations process is identifying and listing out the information or message to the communicator.

The second phase of Public Relations is process to ascertain the existing image or awareness level about the issue in the target group or common public.

The third phase of Public Relations is developing of communication objectives and priorities.

The fourth phase of Public Relations is deals with developing the message and choosing the media to transit.

The fifth phase of Public Relations is the implementation of the message and media, coordination or the dissemination of message.

The sixth phase of Public Relations is communication process to check whether message reached properly and the expected action or behaviour or knowledge on image factors.

The seventh phase of Public Relations, in case the message did not reach properly identified the reason for the ineffectiveness and rectification of the same and disseminate the revised message.

Now, let us briefly see the above component:

#### 1. Listing and prioritising of information is to be disseminated:

*May wish to inform the public:* 

- a) The new policy of the Government or organisation
- b) The change in the existing policy
- c) The new scheme promoted
- d) The change in the existing scheme

Public Relations activity starts with identifying the message to be disseminated and prioritised.

# 2. Ascertaining the existing knowledge level or understanding the perceptions of the public:

The organisation can check a quick survey among the target group of the public to ascertain the knowledge level of the issue for which the organisation is planning to initiate Public Relations process and in case of the image it is essential to know whether the image is positive, neutral or negative in terms of the assessment or in terms of the organisation or both.

#### 3. Communication objectives and prioritise:

Based on the knowledge level or image factor, communication objectives is to be established which is possible to evaluate and the top management approval is required. For example, communication objective instead of using the term increasing awareness level about the scheme, it should be specific "By 2005, in the number of families where of the scheme be at least one lakh" so that we can evaluate the impact.

#### 4. Message and Media:

After choosing the objective, the content of the message need to be developed. While developing the message we should keep in mind the media in which we are going to use for disseminating that message. TV/Visual media may be effective for showing the demonstrating awareness. Training media may be effective whether the recipient may wish to keep the gap or further reference.

#### 5. Implementation of message and media:

Based on the expected reaching level and target group, the budget is to be prepared and message is transmitted through the appropriate media's.

#### 6. Impact assessment:

After release of the message, it is essential to study the impact at interval by interacting with the target group.

#### 7. Message redesigned:

In case, the interaction of the target group reveals the message did not reach as expected the modification in message or media need to be done and the revised message should be disseminated.

#### The research process:

Opinion, market and academic researchers have developed a pattern of research that involves nine basic steps:

- 1) Statement of the problem
- 2) Selection of a manageable portion of the problem
- 3) Definition of concepts and terms
- 4) Literature search
- 5) Development of a hypothesis
- 6) Determination of a study design
- 7) Gathering of the data
- 8) Analysis of the data
- 9) Recording of the implications, generalisation, conclusions

#### Research for analysis of a specific problem should include these elements:

- 1) A broad overview of what has gone before that influences the present situation
- 2) Changes expected in the environment in the next year or so that could affect the organisation.

- 3) Social, political and economic trends foreseeable in the next five to ten years that could affect the organisation; and
- 4) What the organisation can do to influence the public to accelerate favourable trends and slow down unfavourable ones.

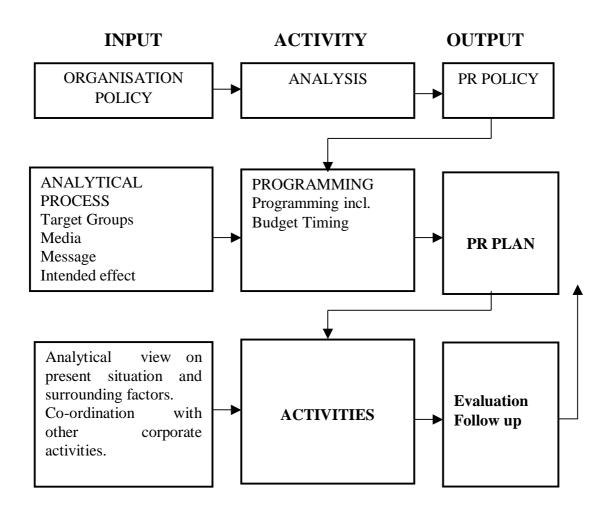
#### **Public Relations Process:**

FACT-FINDING RESEARCH	PLANNING AND PROGRAMMING	COMMUNICATION	EVALUATION
Situation Background Causes Precedents Allies Opponents Neutrals	Strategic Analysis Objectives Alternatives Risks Benefits Consequences Decision Tactics	Actions Timing Repetition Follow-up	Results Yardsticks
	Proposal Vehicles Media Talent Cost		Conclusions Revisions Renewal Termination
	Approval Commitment Support Participation		<u>Feedback</u>

#### There are at least nine questions to be answered.

- i) What are the objectives in influencing public opinion?
- ii) What are the alternative avenues of action for attaining them?
- iii) What are the risks in taking each avenue?
- iv) What are the potential benefits in each?

- v) What are the potential consequences beyond each?
- vi) Which avenue do we choose to take?
- vii) What should be the structure of a proposal to proceed on the course chosen embodying the projects and programmes we want to carry out?
- viii) In what form do we present our proposal to best advantage for approval? To whom?
- ix) What is the minimum commitment in support and participation acceptable from administration if the plan is to go forward and succeed?



#### ANALYTICAL MATRIX FOR PUBLIC RELATIONS PROGRAMMING

Target Group	Informa- tion Interest	Intended Effect	Message	Media	Priority	Activities
	(Most receptive to)	(reaction or relation effect)	(policy and image values)	(established and possible)	(long range or short term, permanent or temporary)	(rough outline)

#### **Problem statement:**

The first product of the research is a statement that summarises what was learned about the problem situation. Written in present tense, the problem statement describes the situation in specific and measurable terms. It details most or all of the following:

**What** is the source of concern?

Where is this a problem?

When is it a problem?

**Who** is involved or affected?

*How* are they involved or affected?

Why is this a

#### **INTRODUCTION**

Image is the mental perceptions of the person related to an Object, a Product, Service, an individual or an organisation. The image need not necessarily true and image is only an indication that how a person perceived by the other(s). The organisations do have an image in the minds of public, customer, employee, Government or for that matter in any interested group. Some organisation enjoys from favourable image, where some organisation do not enjoy such a favourable image. The image is beneficial for organisations for achieving their objective. There are many images viz., Friendly, Speedy, Honest, Corruptive, Efficient, etc. Though we can not say which is

a right image or wrong image, we can say some image are favourable to an organisation for achieving its objective with relative easiness.

#### **IMAGE BUILDING EXERCISES**

The Image building exercises start with understanding the present image and to chalk out, the desired image and to channalise all the Public Relations activities towards it.

Now let us see how Public Relations department can understand the present image. The Public Relations department can gather information from various sources through appropriate data collection method. Some of the data collection method which will be helpful for understanding the image is described below:

#### 1) Primary Data through interview:

The primary data collection method is best-suited method and organisation try to contact the target groups (Public) and obtained information. This is possible by developing the structured schedule or non structured interview and encourage the responded to come out with the information in a friendly atmosphere and as

spontaneous as possible. Such information collected from various groups will form a basis for analysis.

#### 2) Data from secondary sources:

Organisation can collect information / data information especially in terms of image, from published sources, information like article or coverage by newspapers or journals, the organisation is referred in some reports or referred at public meeting. This may provide a clue to, what the other person viewed about this organisation. This will also help the organisation in understanding and analysing the situation.

#### 3) Analysis:

The data collected from primary and secondary method can form the basis for analysis and the required information is to be culled out with reference to image / public perception. This refers the image prevailing at that time among the target group or group from which the information is obtained.

#### The Present image could be

Favourable

Neutral

Unfavourable / Undesirable

#### **Desired Image:**

The organisation may prefer a certain image and they like to project that image the minds of the public or among the target group. Normally top management and P.R. departments are involving in this exercise and they will identify the Mission Statement of the organisation and the preferred image that will help the organisation to achieve its mission. For Example: A social service organisation involved propagating income generation programme for the poor, may like to have a image as

"Friendly Organisation". Where as, some other organisation who are also involved in the similar activity may like to have the prefer image of "Speedy".

#### **Projecting the image (Image Building activity)**

`Based on the existing image and the preferred image, it is essential to note that whether the preferred image is deviated from the present image or closely associated or neutral and based on the existing image the PR need to be focused. In case of negative or unfavourable image, P.R. need to focus first on either neutralising or remove the misunderstanding

about the organisation and then develop the required impressions. In case of neutral or favourable image, the Public Relations can focus on more details about the organisation for creating favourable preferred image.

Public Relations functions need to adopt the appropriate strategy, by choosing appropriate message, appropriate media for the information in most effective manner so that the desired image can be creative and that will contribute to the organisation's success and growth.

#### **Public Opinion Research:**

Public Opinion Research ascertains what people think about an organisation its policy, service etc. and why they think so as well as their attitudes toward the organisation, etc.

#### **Image Study:**

The image study seeks to understand that how an organisation is known, its reputation and also what people thinks about its service, policies, etc.

#### **Motivation Research:**

Motivation research ascertains why the public attach favour or disfavour and why they are showing positive attitude or negative attitude and also the underlying emotional factor.

#### **EFFECTIVENESS SURVEYS**

Effectiveness Surveys helps to measure the impact on of Public Relations activities on public opinion. Before initiating Public Relations activities the survey is to be conducted to ascertain the attitude of the people and another survey is to be conducted after the campaign is over and to see if there is any change and whether the public opinion is tilted in favour of the Public Relations objectives and thereby the result.

Public Relations plays an important vital role in enhancing image of organisation in the eyes of the public. Public Relations is not projecting the negative as positive. Public Relations is the process of communication with the group with whom in the organisation existing and with whom the organisation functions.

#### **COMMUNICATION PROGRAMME**

Communication programme consists of message, media and budget. The word communication is derived from the Latin communis, meaning "common." The purpose of communication is to establish a commonness. The basic elements in communication are the source or sender, the message, and the destination or receiver. Effective communication requires efficiency on the part of all three. The communicator must use a channel that will carry the message to the receiver. The message must be within the receiver's capacity to comprehend. The message must motivate the receiver's self-interest and cause him or her to respond. Communicators need to bear in mind that communication is no substitute for policy and action. A sender can encode a message and a receiver decode it only in terms of their own

experience and knowledge. When there has been no common experience, then communication becomes virtually impossible. Commonness in communication is essential to link people and purpose together in any cooperative system.

The Communication programme includes:

- (i) Developing the message
- (ii) Selection of media
- (iii) Appropriate budget for implementing the programme

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**Title: Fundamentals of Public Relations** 

#### **Objectives**

- **Building Product Awareness**. When introducing a new product or re-launching an existing product, marketers can use a PR element that generates consumer attention and awareness through media placements and special events.
- Creating Interest. Whether a PR placement is a short product article or is included with other products in "round up" article, stories in the media can help entice a targeted audience to try the product. For example, around the holiday season, a special holiday food may be promoted with PR through promotional releases sent to the food media or through special events that sample the product.
- **Providing Information**. PR can be used to provide customers with more in depth information about products and services. Through articles, collateral materials, newsletters and websites, PR delivers information to customers that can help them gain understanding of the product.

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Lecture-based learning

**Duration** 

30 Hours

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## Corteficale Course

### **Title: Fundamentals of Public Relations**

#### **Test Exercise:**

- 1. Which area of public relations deals with emerging issues and their potential impact on an organization?
- 2. Approximately half of all public relations practitioners work in
- 3. In the public relations field, what is the most common threat to a client-firm relationship?
- 4. In which era did muckraking journalism led to the widespread introduction of public relations in business?
- 5. What is the main purpose of licensing public relations practitioners?
- 6. Publishing and selling the creative work of others and protecting property rights of one's own creative work is regulated by
- 7. Early theories of mass communication suggested that audiences were passive recipients of media messages and thus vulnerable to manipulation. Which of the following best describes current thinking?
- 8. Which form of communication is most effective in forming or changing predispositions toward an issue?
- 9. What is the major advantage of organizational publications?
- 10. What should a public relations media practitioner do if she does not know the answer to a reporter's question?

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#### Key:

- 1. Issues management
- 2. business and commercial areas
- 3. Clients' questions about costs
- 4. Seedbed Era, 1900 1917
- 5. To preserve the well-being of society
- 6. copyright and trademark law
- 7. Active receivers are not uniformly affected by mass communication messages.
- 8. Interpersonal
- 9. Their ability to deliver specific, detailed information to narrowly defined target publics
- 10.Say "I don't know" and promise to provide the information later.

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## Conliferate Course

## Title: Fundamentals of Public Relations

## Student Enrolment Sheet

Class: JT. B. A, B. Com, B.Sc 2019- 2020

S. No	Roll No.	Name of the Student	Signature
-1	18-001	F. Venkata Ramana	E. Venkata Pamore
2	005	P. RaJeswarl	PROJESWAN
3	008	P. Kalyani	P. Calgani
4	CD10	G. чесла Баби	G. vecoc bala
5	0012	G. Dunga Rao	9 Dugatao
6		K. Lokesh	10. Calcesh
7	C225	K. Navya	1. nonya
E		B. Madhu	B. Madhu
9	:030	M. Pavani	M. Pavani
10	0033	T. Rupa	T. Rupa
11		9. Manasa	17. Hanasa
12	102	J. N. ch. Sekhar Babu	N.N.ch.sektarbabu
13		E. Dileep Kumay	E. Dilcep kumozi
14		D. Karthik	D. Karthik
15	107	M. Spandana	M. SPandana

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## A.G. & S.G. Siddhartha Degree College of Arts & Science Vuyyuru-521165, Krishna District, Andhra Pradesh

## Coil Parale Course

### **Title: Fundamentals of Public Relations**

### Student Enrolment Sheet

Class: IT B.A. B. Com, B.Sc V-9019 - 2020 \*

	1	X-2019-2020 X	
S. No	Roll No.	Name of the Student	Signature
16	117	ch. Hema Latha	ch. Hema latha.
17	120	M. Madhu	M. Madhu
18	129	A.C. Sounivasa Rao	A.L. Sinivasura
19	125	G. Sai Ram	Gr. Sal Ram
20	126	J. phanindna	J. phenindsa.
21	128	J. Ponadoep	J. Bales
22	132	K. Kavya	k.Kavya
23	139	ch. Ganesh	ch. bungh
24	142	K. Gopi	K. Gapi
25	151		E. Pavan / Kumar
26	156	I. Sasi Kumax	T. Sas, Rukast.
27		G. Divya	61. Divya
28	161	K. Di Waker	K. Diankar
29	163		Sh. Kavya
30		0 0241	0 000 // 115 7

D. SaleAbi

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## Value Added Course / Certificate Course - Attendance Register

Class / Section D. B.A, B. Com, B.Sc Year: 2019. 2020

Department of: Telega,

Paper: Fryndamentals & Lecturer: H.1.5. Cumasing

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Vuyyuru-521165, Krishna District, Andhra Pradesh

## Value Added Course / Certificate Course - Attendance Register

Class / Section : 11 B. A. B. Com, B.S. Year: 2019.2020

Department of: Telugu.

Paper: Fundamentals de Lecturer: M. Les Dumaris

Sl. No	Roll No	Student Name	Cate- gory	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total
1		E. Venkata Ramun		P	P	P	P	P	P	P	P	P	P	P	P	A	P	P	14
2	700	P. Rajeswari		P	P	P	P	P	A	P	P	A	P	P	A	P	P	P	12
3	800	P. Kalyani		P	P	P	P	P	P	P	A	P	P	P	P	P	P	P	14
4	010	G. Veera bahu		P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	15
5		G. Durga Rao		P	P	A	P	P	P	A	P	P	P	P	A	P	P	P	12
6		K. Lokesh		P	P	P	P	A	P	P	P	P	A	P	P	Р	P	P	13
7	025	K. Navya		P	P	P	P	P	P	P	P	P	P	P	P	À	P	P	14
8	520	B. Madhu		P	P	A	P	P	P	P	P	A	P	P	1	P	P	P	13
9	030	M. Pavami		P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	14
10	033	r. Rupa		P	P	P	P	, P	P	P	P	P	P	P	P	P	P	P	15
11	101	A. Manasa		P	P	P	A	P	P	P	A	P	P	P	P	P	P	P	13
12	102	N.N. Ch. Sexbor boby		P	P	P	-	P	P	P	P	P	P	A	P	P	P	P	14
13		G. Dileop Kuman		P	P	P	-	P	P	P		P	$\rightarrow$	P	P	P	P	P	15
14		D. Karthik		P	A	P	-	P	2	P	P	2	7	P	P	9	P	2	14
15	107	M. Sander P.		P	P	P	P	P	A	P	P	P	A	9	_	_	'	P	12
16		Ch. Hermalalha		2	P	1	-	P	P	P	P	P	P	P	P	P	P	2	15
17		M. Madhu		P	P	$\Gamma$	9	P	A	-	P	P	P	A	P	++	P	P	13
18	124	A.I. Ezin vasa Rao		P	_	2	P	A	-	-	A	P	4			P	P	P	12
19		G. Sai ram		P	$\dot{\sim}$	P	P	P	_	<del>-  </del>	-	-	P	-	2	1 //		P	15
20		J. Phanindra		P	<u>,                                    </u>	P	P	A	P	-		4	-	P.	2	P	P	2	13
21	128	J.P. Tadoep		P	71-	외	9	A	P		-	-	12	<del>  </del>	+	_	<del>, ,,</del>	2	14
22	132	k.Kavya		P	<del>`</del>		A	1	-	21	P	P	P.			-	$\vdash$	_	13
23	139	ch. Gamesh		2		9	2	_		2	P	P		P		P	P	P	14
24		K. GOPI		<u>r  </u>		, ,				A			9	-	P	P	P	린	17
25	151	E. Pavan Kumasi		PJ.	┸╌	_	•	_	A	9			-		P	-	-	P	13
26	156	3. Sasi Kuman		=	щ	P		_		P		-		_	-	-	_		14
27	160	n Divya		P.		-	_	-			<del>-  </del> -	P	_	_	-	_	P	P	14
28	161	S. Sasi kuman S. Divya K. Diwakan K. Kavya D. Polahhakan.		$\perp$	<del>-</del>  -	-		-				-			-	-	P		13
29	1631	r.Kavya					2	P	-			-	_		_	_	<del>-</del>		14
30	165	D.PoTabhakaz.		PI.	$P \mid j$	P	2	PL	Р	8	P	P	P	2	PĽ	PL	PL	P	15

Vuyyuru-521165, Krishna District, Andhra Pradesh

## **Department of Telugu**

### **Certificate Course**

Title: Fundamentals of Public Relations.

#### Marks List

Class: II BA, B. Com, B. Sc

* 2019-2020*								
S. No	Roll No.	Name of the Student	. Marks					
1	001	E. Venkata Ramana	46					
2		P. Rajeswari	39					
3	1	p kalymi	40					
4		Giverna babu	43					
5		G. Dwiga Ra o	47					
6		K. (okesh	50					
7	025	K. Navya	49					
8		B. Madru	47					
9		M. Pavani	44					
10	033	T. Rupa	46					
11	101	A. Manasa	48					
12	102	N.N.ch. Sekhan bahu	49					
13		E. Dilep Kumon	50					
14		D. Karlinik	50					

107 M. Spandana

15

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Vuyyuru-521165, Krishna District, Andhra Pradesh

## **Department of Telugu**

### **Certificate Course**

Title: Fundamentale ot Public Relations.

### **Marks List**

Class: \_II BA,B.Com,B.Sc

S. No	Roll No.	Name of the Student	Marks
16	117	Ch. Hema latha	48
17	120	M. Madhu	45
18	129	AL. Sounivasa Rao	43
19	125	G1. Zai nam	46
20	126	J. Phanindra	47
21	128	J.P.nadeef	49
22	132	k. Kavya	50
23	139	Ch. Ganesh	44
24	142	K.Gopi	43
25	151	E. Pavan Kumari.	46
26	156	I. Sesi Kuman	48
27	160	G. Divya	45
28		K.D. Wakon	47
29	163	Ch. Kavya	38
30	1	D. Porabhakan	41

Vuyyuru-521165. Krishna District, Andhra Pradesh

## **Department of TELUGU**

Certificate Course

## Title: Fundamentals of Public Relations

### Feed Back Form

1.	Is the programme interested to you	(Yes/No) (Yes/No)
2.	Have you attended all the session	
3.	Is the content of the program is adequate	(Yes/No)
4.	Have the teacher covered the entire syllabus?	(Yes/No)
5.	Is the number of hours adequate?	(Yes/No)
6.	Do you have any suggestions for enhancing or reducing the number of weeks designed for the program?	(Yes/No)
7.	On the whole, is the program useful in terms of enriching your knowledge?	(Yes/No)
8.	Do you have any suggestions on the program?	(Yes/No)

J. Pradeep (I B. Com)

AG & SG Studdhartha Degree College of

HOD Signature

Vuyyuru-521165, Krishna District, Andhra Pradesh

## **Department of TELUGU**

contificate Course

## **Title: Fundamentals of Public Relations**

#### Feed Back Form

1.	Is the programme interested to you	(Yes/No)
2.	Have you attended all the session	(Yes/No)
3.	Is the content of the program is adequate	(Yes/No)
4.	Have the teacher covered the entire syllabus?	(Yes/No)
5.	Is the number of hours adequate?	(Yes/No)
6.	Do you have any suggestions for enhancing or reducing the number of weeks designed for the program?	(Yes/No)
7.	On the whole, is the program useful in terms of enriching your knowledge?	(Yes/No)
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8.	Do you have any suggestions on the program?	(Yes/No)

P. Kalyani (TB.A)

O PRINCIPALI

AG & SOMINGHAM Degree College of Arts & Science (Autonomous). Vuyyuru

HOD Eignaluxe

Vuyyuru-521165. Krishna District, Andhra Pradesh

## <u>Department of TELUGU</u>

Contificate Course

Title: Fundamentals of Public Relations

## Feed Back Form

		(Yes/No)
1.	Is the programme interested to you	
	Have you attended all the session	(Yes/No)
3.	Is the content of the program is adequate	(Yes/No) (Yes/No)
4.	Have the teacher covered the entire syllabus?	
5.	Is the number of hours adequate?	(Yes/No)
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		(Yes/No)
7.	On the whole, is the program useful in terms of enriching your knowledge?	
8.	Do you have any suggestions on the program?	(Yes/No)

A. Manasa (ma)·B (m)

O PRINCIPAL College of Arts&Science (Antonomous), Vuyyure

Vuyyuru-521165, Krishna District, Andhra Pradesh

## Department of TELUGU

contificate Course

## Title: Fundamentals of Public Relations

## Feed Back Form

(Yes/No) 1. Is the programme interested to you 2. Have you attended all the session 3. Is the content of the program is adequate (Yes/No) Have the teacher covered the entire syllabus? (Yes/No) 5. Is the number of hours adequate? (Yes/No) 6. Do you have any suggestions for enhancing or reducing the number of weeks designed for the program? (Yes/No) 7. On the whole, is the program useful in terms of enriching your knowledge? (Yes/No) Do you have any suggestions on the program?

K. Kavya B. Com

D. sales Pounci Pal's



#### ADUSUMILLI GOPALAKRISHNAIAH AND SUGARCANE GROWERS SIDDHARTHA DEGREE COLLEGE OF ARTS AND SCIENCE, (AUTONOMOUS) VUYYURU A.P (Accredited at "A" level by NAAC, Bengaluru)



### Department of Telugu

CERTIFICATE COURSE: Fundamentals of Public Relations

#### **CERTIFICATE**

This is to Certify that. J.Pradeep Son/Daughter of Shri/Smt J.Sri ram has Successfully completed Certificate course in Fundamentals of Public Relations Conducted by the Department of Telugu from 20-01-2020 to 05-03-2020 We wish him / her bright future

M. C.S. Cum

Head of Department

Principal PRINCIPAL

AG & SG Siddhartha Degree College of Art&Science (Autonomous), Vuyyuna